First Berlin Bancorp, Inc. and Subsidiary

Consolidated Balance Sheets



| As | of | Marc | ch | 31, |
|----|----|------|----|-----|
| | | | | |

| | | 2024 | | 2023 |
|--|----------|-------------|----|-------------|
| | | | | |
| Assets: | <u>۲</u> | 0.452.042 | ۲ | 0.400.002 |
| Cash and due from banks | \$ | 9,452,842 | \$ | 9,488,683 |
| Interest-bearing deposits | | 30,561,772 | | 14,449,756 |
| Cash and cash equivalents | | 40,014,614 | | 23,938,439 |
| Certificates of deposit | | 263,397 | | 251,908 |
| Debt securities available for sale (amortized cost of \$100,702,919 and \$117,177,956 at | | | | |
| March 31, 2024 and 2023 respectively | | 89,739,365 | | 105,594,040 |
| Loans, net of allowance for credit losses of \$5,198,715 and \$4,730,038 at March 31, | | 483,346,520 | | 426,077,584 |
| 2024 and 2023, respectively | | | | |
| Premises and equipment, net | | 5,111,440 | | 5,131,082 |
| Mortgage servicing rights Other investments | | 1,754,554 | | 2,025,965 |
| | | 2,378,168 | | 1,425,372 |
| Bank-owned life insurance | | 9,613,715 | | 9,396,047 |
| Other assets | | 8,039,981 | | 8,104,937 |
| Total assets | \$ | 640,261,754 | \$ | 581,945,374 |
| Liabilities: | | | | |
| Noninterest-bearing deposits | \$ | 123,511,262 | \$ | 141,374,808 |
| Interest-bearing deposits | • | 371,883,473 | • | 347,075,977 |
| | | | | . , |
| Total deposits | | 495,394,735 | | 488,450,785 |
| Other borrowings | | 75,620,320 | | 31,396,617 |
| Lease Obligations - Finance Leases | | 24,898 | | 52,788 |
| Reserve for unfunded commitments | | 489,000 | | 489,000 |
| Other liabilities | | 3,447,736 | | 3,567,129 |
| | | 574.076.600 | | 522.056.240 |
| Total liabilities | | 574,976,689 | | 523,956,319 |
| Stockholders' equity: | | | | |
| Common stock - \$0.02 par value; Authorized - 5,000,000 shares; Issued - 3,056,310 | | | | |
| shares; Outstanding - 2,772,560 shares | | 61,126 | | 61,126 |
| Additional paid-in capital | | 10,502,454 | | 10,502,454 |
| Retained earnings | | 64,605,523 | | 57,866,047 |
| Accumulated other comprehensive income (loss) | | (7,651,829) | | (8,208,363) |
| Treasury stock, 283,750 shares, at cost | | (2,232,209) | | (2,232,209) |
| Total stockholders' equity | | 65,285,065 | | 57,989,055 |
| | | | | |
| Total liabilities and stockholders' equity | \$ | 640,261,754 | \$ | 581,945,374 |

First Berlin Bancorp, Inc. and Subsidiary

Consolidated Statements of Income



As of March 31,

| | 2024 | 2023 |
|--|--------------------|-----------|
| Interest and dividend income: | | |
| Loans, including fees | \$ 7,955,225 \$ | 6,321,760 |
| Debt securities: | | |
| Taxable | 350,783 | 499,708 |
| Tax-exempt | 68,665 | 82,754 |
| Interest-bearing deposits | 363,432 | 191,125 |
| Federal funds sold | 79,646 | 44,457 |
| Dividend income | 38,919 | 14,974 |
| Certificates of deposit | 2,901 | 1,253 |
| Total interest and dividend income | 8,859,571 | 7,156,031 |
| Interest expense: | | |
| Deposits | 2,264,152 | 1,193,908 |
| Other borrowings | 749,071 | 258,896 |
| Capital lease obligations | 559 | 1,078 |
| Total interest expense | 3,013,782 | 1,453,882 |
| Net interest income | 5,845,789 | 5,702,149 |
| Provision for loan losses | 150,000 | 50,000 |
| Net interest and dividend income after provision for loan losses | 5,695,789 | 5,652,149 |
| Noninterest income: | | |
| Customer service fees | 201,770 | 207,217 |
| Interchange fees | 292,965 | 285,144 |
| Loan servicing fees | 152,378 | 135,531 |
| Net gain from sale of loans | 49,701 | 60,559 |
| Net gain (loss) on sale of debt securities available for sale | 43,701 | (151,786) |
| Income on bank-owned life insurance, net | 42,570 | 40,832 |
| Other | 53,938 | 81,158 |
| Total noninterest income | 793,322 | 658,655 |
| | 793,322 | 038,033 |
| Noninterest expense: | | |
| Salaries | 1,803,380 | 1,759,041 |
| Employee benefits | 473,566 | 594,378 |
| Occupancy | 341,839 | 375,912 |
| Furniture and equipment expenses | 101,813 | 86,113 |
| Computer and technology services | 336,075 | 423,353 |
| Advertising | 37,389 | 74,427 |
| Foreclosed assets, net | 15,364 | 123,513 |
| Other | 712,282 | 604,175 |
| Total noninterest expense | 3,821,708 | 4,040,912 |
| Net income before income taxes | 2,667,403 | 2,269,892 |
| Provision for income taxes | 539,907 | 614,900 |
| Net income | \$ 2,127,496 \$ | 1,654,992 |

First Berlin Bancorp, Inc. and Subsidiary



Consolidated Statements of Comprehensive Income

As of March 31,

| | | 2024 | | 2023 |
|---|----|-----------|----|-----------|
| Net income | \$ | 2,127,496 | \$ | 1,654,992 |
| Other comprehensive income (loss), before tax effect: | • | , , | • | , , |
| Change in unrealized gain (loss) on debt securities available for sale | | (84,456) | | 1,761,261 |
| Reclassification adjustment for net gains on debt securities available for sale | | | | |
| realized in net income | | - | | (151,786) |
| | | | | |
| Other comprehensive income (loss) before tax effect | | (84,456) | | 1,609,475 |
| Release of stranded tax effect | | (13,092) | | - |
| Income tax expense related to items of other comprehensive income (loss) | | 17,735 | | (513,232) |
| Other comprehensive income (loss), net of tax | | (79,813) | | 1,096,243 |
| Comprehensive income | \$ | 2,047,683 | \$ | 2,751,235 |